



Wanakah Country Club

October 19, 2018

Mr. Steve Graves, President
Creative Golf Marketing 206 Southwind Place
Manhattan, KS 66503

Dear Steve,

I would like to thank you and your team for the assistance with Wanakah's 2018 membership drive. The preview membership worked out extremely well, as 100% of those that signed up for the preview membership ended up joining the Club. Kevin, Michelle, and you were all a pleasure to work with. The e-brochure that you developed with us was a huge success that made communicating Wanakah's brand very easy.

The 32 new members that we brought in all love the Club and have been active users. Some were considering joining prior to the drive, and the package you put together aided in their decision. Several of our current members also got behind the program due to the convenience to present information to their friends, family and colleagues regarding the Club. All in all, the entire program was a success.

Thank you again for helping strengthen Wanakah's membership and being such a pleasure to work with.

Sincerely,

Mike Karnath, CCM
General Manager / COO